



AFFIX PHOTO

THE ANDHRA PRADESH DAIRY DEVELOPMENT CO-OPERATIVE FEDERATION LIMITED

APPLICATION FOR MILK VENDOR SHIP

| 1 | NA | ME | OF | THE | APPI | ICANT: | |
|---|----|----|----|-----|------|--------|--|
|---|----|----|----|-----|------|--------|--|

- 2 MALE/FEMALE
- 3. FATHER/HUSBAND'S NAME:
- 4. DATE OF BIRTH / AGE:
- 5. EDUCATIONAL QUALIFICATION:
- 6. PAN NUMBER

(If not available enclose Ack. of the

application form I.T)

7. PRESENT OCCUPATION:

8. RESIDENTIAL ADDRESS:

- 9) BANK DETAILS:
- a) BANK NAME& BRANCH
- b) SB A/C. NO.
- c) MICR. NO.

10. CONTACT NO: RESIDENCE:

MOBILE:

- 11. HOW MUCH FINANCE YOU CAN INVEST:
- 12. HOW MANY STAFF YOU CAN ENGAGE FOR MILK UNLOADING & DOOR TO DOOR DELIVERY.
- (a) Cooling equipment available if any
- 13. PROPOSED AREA OF MILK BOOTH:
- 14. SPECIFIED LOCATION:
- 15. EXPECTED COVERAGES:
- i) AT PRESENT.
- ii) AFTER 2-MONTHS.
- iii) AFTER ONE YEAR.

I am prepared to enter into an Agreement, incorporating all the conditions imposed by the APDDCF Ltd.

PLACE:

DATE:

SIGNATURE OF THE VENDOR

REMARKS OF THE ZONAL INSPECTOR.

ZONAL INSPECTOR

/ RSM(LMS)

/ GM(LMS)

LMS/FRT-02/Rev-00





AGREEMENT OF MILK VENDORSHIP

| | VIAYA |
|-----|--|
| t | S/o., D/o, W/o, Resident |
| of | agree to the terms and conditions |
| men | tioned hereunder for Milk Vendorship No:with APDDCF Ltd. |
| | relationship with the Federation is on Principal to Principal basis and shall take effect from 01/04/2010. |
| 1. | I will conduct the business in a fair and courteous manner at all times to the consumers exclusively with Vijaya Milk and Milk Products, at the specified sanctioned point only. |
| 2. | I will conduct the sale of Vijaya Milk and Milk Products at the Maximum Retail Price (MRP) fixed by the Federation from time to time in the areas covered by the specified Milk Booth. I will not charge any excess amount to the Consumers. |
| 3. | My margin on the sales made by me may be retained with APDDCF for one month and shall be arrived / and settled on monthly basis. |
| 4. | I will conduct sale only to the direct consumers and shall not sell to any authorized / Un-authorized Vendors / Points. |
| 5. | I am responsible for the sale of milk to the ultimate consumer and I shall not claim any loss or damage occurred during the process of sale of milk and such loss shall be borne by me. |
| 6. | I agree that the milk once taken delivery from the APDDCF shall not be returned to the APDDCF. |
| 7. | I undertake to pay the purchase consideration daily on the order placed by me at MRP at E-Seva / A.P.Online / Zonal Office / Federation Cash Counter or through any other mode Federation decides and obtain Cash Receipt. |
| 8. | I agree to pay the additional security deposit if any required demanded by the Federation in future. |
| 9. | I will not sell any other competitor's brand of Milk and Milk Products other than that of Vijaya. |
| 10. | I will display the price list of Vijaya Milk and Milk Products at the centre from time to time. |
| 11. | I will issue Milk to the "VIJAYA" Prepaid Milk Card holder and will not cause any inconvenience to them. |
| 12. | I will receive the Milk between 11.00 Pm and 5.00 Am every day at the allotted location only. |
| 13. | I agree and will allow the Officers / Zonal Inspectors to inspect the Milk Booth and Sale Proceedings during their Visit / Inspection. |
| 14. | I agree to abide with all the legal statutory laws in the conducting the sale of Milk at Milk Booth and I will not indulge in any unlawful activities. |
| 15. | I am aware and agree for termination of Milk Booth Vendorship. |
| | (a) For selling Milk at a rate in Excess of the MRP fixed. |
| | (b) Indulging in any Unlawful activities or Malpractices. |
| | (c) Any other Misconduct or Misbehavior with the authorities, supply staff, interfering or obstructing the supply of Milk or any other activity detrimental in the interest of the Federation. |
| 16. | Vendor ship is foreclosed. |
| 17 | The Foderation reserves the right to hold my margin if I defaults in payment of purchase consideration |

SIGNATURE OF VENDOR: STATION:

I have read the above Terms & Conditions and agree to abide by them also abide the Rules and

Regulations framed from time to time by the Federation, governing the Marketing, sale of Milk and Milk

partially or fully either to the Federation or to the authorized Distributor.

DATE:

products.

PRICE LIST OF VIJAYA BRAND MILK & MILK PRODUCTS APPLICABLE FOR HYDERABAD AND SECUNDERABAD PREVAILING AS 28.05.2013

| Sl. No. | Product | Pack Size | Price to Retailer (Rs.) | MRP (Rs.) |
|---------|------------------------|-----------|-------------------------------|--------------|
| 1 | Fino Milk, Style | 500ml | 17.13 | 19.00 |
| | Fino Milk, Suprabatham | 500ml | 18.02 | 20.00 |
| | Fino Milk, Extra Thick | 500ml | 20.72 | 23.00 |
| 2 | P.T. Butter | 10 g x100 | 261.25 | 290.00 |
| | | 100g | 27.04 | 30.00 |
| | | 500g | 132.43 | 147.00 |
| 3 | PP. Ghee | 200ml | 56.37 | 62.00 |
| | | 500ml | 139.09 | 153.00 |
| | | 1000ml | 277.26 | 305.00 |
| 4 | Cow Ghee (PP) | 200ml | 55.45 | 61.00 |
| | | 500ml | 137.27 | 151.00 |
| | | 1000ml | 272.73 | 300.00 |
| 5 | Ghee Tins | 200ml | 61.82 | 68.00 |
| | | 500ml | 148.18 | 163.00 |
| | | 1000 ml | 290.91 | 320.00 |
| | | 2 litres | 581.82 | 640.00 |
| | | 5 litres | 1431.82 | 1575.00 |
| 6 | Bulk Mixed Ghee | 15 kgs | 4568.17 | 5025.00 |
| 7 | Bulk Cow Ghee | 15 kgs | 4363.64 | 4800.00 |
| 8 | Paneer | 200g | 43.33 | 52.00 |
| | | 500g | 104.17 | 125.00 |
| | | 1000g | 208.33 | 250.00 |
| 9 | Cooking Butter | 500g | 127.93 | 142.00 |
| 10 | Doodpeda | 20 g | 5.22 | 6.00 |
| | | 200g | 47.83 | 55.00 |
| | | 500g | 117.39 | 135.00 |
| | | 1000g | 226.09 | 260.00 |
| 11 | Doodpeda (Elaichi) | 20 g | 6.40 | 8.00 |
| | | 200g | 56.00 | 70.00 |
| | | 500g | 140.00 | 175.00 |
| | | 1000g | 272.00 | 340.00 |
| 12 | Khova | 200g | 48.33 | 58.00 |
| | | 500g | 116.67 | 140.00 |
| | | 1000g | 225.00 | 270.00 |

| SI. No. | Product | Pack Size | Price to Retailer (Rs.) | MRP (Rs.) |
|---------|--------------------------|-----------|-------------------------------|--------------|
| 13 | Butter Milk (Sachets) | 200ml | 4.50 | 6.00 |
| 14 | Flavoured Milk (Bottle) | 200ml | 13.43 | 17.00 |
| 15 | Curd in Cups | 100 gms | 6.78 | 8.00 |
| | _ | 200 gms | 12.71 | 15.00 |
| | | 400 gms | 23.73 | 28.00 |
| 16 | Curd (in sachets) | 200 gms | 6.66 | 8.00 |
| | = | 500 gms | 14.98 | 18.00 |
| | Bulk Curd (SM) | 1 kg | | 45.00 |
| | Bulk Curd ('TM) | 1 kg | | 40.00 |
| | SFM (UHT 200 ML) | 200 ml | 10.34 | 12.00 |
| 17 | Style (UHT 200 ML) | 200 ml | 7.40 | 8.00 |
| | Suprabatham (UHT 200 ML) | 200 ml | 8.32 | 9.00 |
| | Extra Thick (UHT 200 ML) | 200 ml | 9.24 | 10.00 |
| 18 | Lassi Glass | 200 ml | 13.00 | 17.00 |
| 19 | Milk Cake | 200 gms | 52.17 | 60.00 |
| | | 500 gms | 130.43 | 150.00 |
| 20 | Butter Milk Glass | 200 ml | 5.75 | 7.00 |
| 21 | Liquid Milk (Sachets) | Pack Size | Vendors | |
| | Diet Milk | 500ml | 1.20 / Lt | 26.00 / Lt |
| | Double Tonned Milk | 500ml | 1.20 / Lt | 28.00 / Lt |
| | Family Milk | 500ml | 1.20 / Lt | 29.00 / Lt |
| | Tonned Milk | 1000ml | 1.20 / Lt | 32.00 / Lt |
| | Standardised Milk | 1000ml | 1.20/Lt | 36.00 / Lt |
| | Whole Milk | 1000ml | 1.20 / Lt | 40.00 / Lt |